

## HOW TO COMPARE OPERATIONAL LEASING OFFERS?

To help you compare the various offers you have found on the market, below you will find a guide with all the points to be borne in mind.

## Firstly, make sure that it is:

- **1. The same car** (make, model, engine capacity, transmission type, fuel type and optional equipment);
- 2. The same contract duration;
- 3. 3. The same number of kilometres contracted.

It is important to clarify whether it will be necessary **to make a down payment**. If it is, state the amounts. Then confirm the **monthly rents** and check whether **they include VAT** (Value-added Tax).

In addition, you must make sure that you are comparing offers that ensure exactly the **same services**.

Use the list below to bring together the information of the various offers and ensure that it compares them in a fair, comparable manner. Only in this way can you choose the best operational leasing offer for you.

Car	Offer 1	Offer 2	Offer 3
Make			
Model			
Engine capacity			
Transmission type			
Fuel type			
Optional equipment			
Contract duration			
Number of kilometres contracted			
Surcharge per extra km			
Deduction per extra km			
Down payment			
Monthly rent			

Maintenance Car insurance: Damage to own vehicle - Deductible Civil liability Driver protection Occupant protection Windshield and glass claims Reconditioning insurance (protection, upon termination of the contract, of any costs associated with damage to be found in the vehicle) Financial guarantee (If the vehicle is a total write-off) Total premium guarantee (damage caused or increased in the vehicle owing to negligent use by the driver) Roadside assistance In national territory In international territory Breakdown assistance Towing Occupant repatriation Replacement vehicle (RV) in the case of: Accident and repairs Breakdowns Services Theft Number of days with RV RV vehicle RV service type (Pickup & Delivery) Unlimited tires Payment of IUC (road tax) MOT inspection 24-Hour helpline Dedicated manager	Services included	Offer 1	Offer 2	Offer 3
Damage to own vehicle - Deductible Civil liability Driver protection Occupant protection Windshield and glass claims Reconditioning insurance (protection, upon termination of the contract, of any costs associated with damage to be found in the vehicle) Financial guarantee (If the vehicle is a total write-off) Total premium guarantee (Idamage caused or increased in the vehicle owing to negligent use by the driver)  Roadside assistance In national territory In international territory Breakdown assistance Towing Occupant repatriation Replacement vehicle (RV) in the case of: Accident and repairs Breakdowns Services Theft Number of days with RV RV vehicle RV service type (Pick up & Delivery) Unlimited tires Payment of IUC (road tax) MOT inspection 24-Hour helpline	Maintenance			
Civil liability Driver protection Occupant protection Windshield and glass claims Reconditioning insurance (protection, upon termination of the contract, of any costs associated with damage to be found in the vehicle) Financial guarantee (If the vehicle is a total write-off) Total premium guarantee (Idamage caused or increased in the vehicle owing to negligent use by the driver) Roadside assistance In national territory In international territory Breakdown assistance Towing Occupant repatriation Replacement vehicle (RV) in the case of: Accident and repairs Breakdowns Services Theft Number of days with RV RV vehicle RV service type (Pick up & Delivery) Unlimited tires Payment of IUC (road tax) MOT inspection 24-Hour helpline	Car insurance:			
Driver protection Occupant protection Windshield and glass claims Reconditioning insurance (protection, upon termination of the contract, of any costs associated with damage to be found in the vehicle) Financial guarantee (If the vehicle is a total write-off) Total premium guarantee (Idamage caused or increased in the vehicle owing to negligent use by the driver)  Roadside assistance In national territory In international territory Breakdown assistance Towing Occupant repatriation Replacement vehicle (RV) in the case of: Accident and repairs Breakdowns Services Theft Number of days with RV RV vehicle RV service type (Pick up & Delivery) Unlimited tires Payment of IUC (road tax) MOT inspection 24-Hour helpline	Damage to own vehicle - Deductible			
Occupant protection Windshield and glass claims Reconditioning insurance (protection, upon termination of the contract, of any costs associated with damage to be found in the vehicle) Financial guarantee (If the vehicle is a total write-off) Total premium guarantee (damage caused or increased in the vehicle owing to negligent use by the driver) Roadside assistance In national territory In international territory Breakdown assistance Towing Occupant repatriation Replacement vehicle (RV) in the case of: Accident and repairs Breakdowns Services Theft Number of days with RV RV vehicle RV service type (Pick up & Delivery) Unlimited tires Payment of IUC (road tax) MOT inspection 24-Hour helpline	Civil liability			
Windshield and glass claims  Reconditioning insurance (protection, upon termination of the contract, of any costs associated with damage to be found in the vehicle)  Financial guarantee (If the vehicle is a total write-off)  Total premium guarantee (damage caused or increased in the vehicle owing to negligent use by the driver)  Roadside assistance  In national territory  In international territory  Breakdown assistance  Towing  Occupant repatriation  Replacement vehicle (RV) in the case of:  Accident and repairs  Breakdowns  Services  Theft  Number of days with RV  RV vehicle  RV service type (Pick up & Delivery)  Unlimited tires  Payment of IUC (road tax)  MOT inspection  24-Hour helpline	Driver protection			
Reconditioning insurance (protection, upon termination of the contract, of any costs associated with damage to be found in the vehicle)  Financial guarantee (If the vehicle is a total write-off)  Total premium guarantee (damage caused or increased in the vehicle owing to negligent use by the driver)  Roadside assistance In national territory In international territory Breakdown assistance Towing Occupant repatriation  Replacement vehicle (RV) in the case of: Accident and repairs Breakdowns Services Theft Number of days with RV RV vehicle  RV service type (Pick up & Delivery)  Unlimited tires Payment of IUC (road tax)  MOT inspection  24-Hour helpline	Occupant protection			
termination of the contract, of any costs associated with damage to be found in the vehicle)  Financial guarantee (If the vehicle is a total write-off)  Total premium guarantee (damage caused or increased in the vehicle owing to negligent use by the driver)  Roadside assistance In national territory In international territory Breakdown assistance Towing Occupant repatriation  Replacement vehicle (RV) in the case of: Accident and repairs Breakdowns Services Theft Number of days with RV RV vehicle  RV service type (Pick up & Delivery)  Unlimited tires Payment of IUC (road tax) MOT inspection  24-Hour helpline	Windshield and glass claims			
(If the vehicle is a total write-off)  Total premium guarantee (damage caused or increased in the vehicle owing to negligent use by the driver)  Roadside assistance In national territory In international territory Breakdown assistance Towing Occupant repatriation  Replacement vehicle (RV) in the case of: Accident and repairs Breakdowns Services Theft Number of days with RV RV vehicle RV service type (Pick up & Delivery) Unlimited tires Payment of IUC (road tax) MOT inspection 24-Hour helpline	termination of the contract, of any costs associated			
(damage caused or increased in the vehicle owing to negligent use by the driver)  Roadside assistance  In national territory In international territory Breakdown assistance Towing Occupant repatriation  Replacement vehicle (RV) in the case of: Accident and repairs Breakdowns Services Theft Number of days with RV RV vehicle RV service type (Pick up & Delivery) Unlimited tires Payment of IUC (road tax) MOT inspection 24-Hour helpline				
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In international territory Breakdown assistance Towing Occupant repatriation Replacement vehicle (RV) in the case of: Accident and repairs Breakdowns Services Theft Number of days with RV RV vehicle RV service type (Pick up & Delivery) Unlimited tires Payment of IUC (road tax) MOT inspection 24-Hour helpline	Roadside assistance			
Breakdown assistance Towing Occupant repatriation  Replacement vehicle (RV) in the case of: Accident and repairs Breakdowns Services Theft Number of days with RV RV vehicle RV service type (Pick up & Delivery) Unlimited tires Payment of IUC (road tax) MOT inspection 24-Hour helpline	In national territory			
Towing Occupant repatriation  Replacement vehicle (RV) in the case of: Accident and repairs Breakdowns Services Theft Number of days with RV RV vehicle RV service type (Pick up & Delivery) Unlimited tires Payment of IUC (road tax) MOT inspection 24-Hour helpline	In international territory			
Occupant repatriation  Replacement vehicle (RV) in the case of:  Accident and repairs  Breakdowns  Services  Theft  Number of days with RV  RV vehicle  RV service type (Pick up & Delivery)  Unlimited tires  Payment of IUC (road tax)  MOT inspection  24-Hour helpline	Breakdown assistance			
Replacement vehicle (RV) in the case of:  Accident and repairs  Breakdowns  Services Theft  Number of days with RV  RV vehicle  RV service type (Pick up & Delivery)  Unlimited tires  Payment of IUC (road tax)  MOT inspection  24-Hour helpline	Towing			
Accident and repairs Breakdowns Services Theft Number of days with RV RV vehicle RV service type (Pick up & Delivery) Unlimited tires Payment of IUC (road tax) MOT inspection 24-Hour helpline	Occupant repatriation			
Breakdowns Services Theft Number of days with RV RV vehicle RV service type (Pick up & Delivery) Unlimited tires Payment of IUC (road tax) MOT inspection 24-Hour helpline	Replacement vehicle (RV) in the case of:			
Services Theft  Number of days with RV  RV vehicle  RV service type (Pick up & Delivery)  Unlimited tires  Payment of IUC (road tax)  MOT inspection  24-Hour helpline	Accident and repairs			
Theft Number of days with RV RV vehicle RV service type (Pick up & Delivery) Unlimited tires Payment of IUC (road tax) MOT inspection 24-Hour helpline	Breakdowns			
Number of days with RV  RV vehicle  RV service type (Pick up & Delivery)  Unlimited tires  Payment of IUC (road tax)  MOT inspection  24-Hour helpline	Services			
RV service type (Pick up & Delivery)  Unlimited tires  Payment of IUC (road tax)  MOT inspection  24-Hour helpline	Theft			
RV service type (Pick up & Delivery)  Unlimited tires  Payment of IUC (road tax)  MOT inspection  24-Hour helpline	Number of days with RV			
(Pick up & Delivery)  Unlimited tires  Payment of IUC (road tax)  MOT inspection  24-Hour helpline	RV vehicle			
Payment of IUC (road tax)  MOT inspection  24-Hour helpline	RV service type (Pick up & Delivery)			
MOT inspection 24-Hour helpline	Unlimited tires			
24-Hour helpline	Payment of IUC (road tax)			
24-Hour helpline	MOT inspection			
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	Dedicated manager			

After gathering all the information, validate it with your LeasePlan commercial consultant and it will be easier to take your decision. We hope to help you in this process.

## Call us: 800 10 70 70 (cost-free call)

Fom Monday to Thursday, from 09:00 to 13:00 and form 14:00 to 17:30. On Fridays from 09:00 to 13:00 and from 14:00 to 17:00.

Or send us an email to:

renting.auto@leaseplan.com