

# HOW TO COMPARE OPERATIONAL LEASING OFFERS?

To help you compare the various offers you have found on the market, below you will find a guide with all the points to be borne in mind.

Firstly, make sure that it is:

1. **The same car** (make, model, engine capacity, transmission type, fuel type and optional equipment);
2. The **same contract duration**;
3. The **same number of kilometres contracted**.

It is important to clarify whether it will be necessary **to make a down payment**. If it is, state the amounts. Then confirm the **monthly rents** and check whether **they include VAT** (Value-added Tax).

In addition, you must make sure that you are comparing offers that ensure exactly the **same services**.

Use the list below to bring together the information of the various offers and ensure that it compares them in a fair, comparable manner. Only in this way can you choose the best operational leasing offer for you.

Car	Offer 1	Offer 2	Offer 3
Make			
Model			
Engine capacity			
Transmission type			
Fuel type			
Optional equipment			
<b>Contract duration</b>			
<b>Number of kilometres contracted</b>			
<b>Surcharge per extra km</b>			
<b>Deduction per extra km</b>			
<b>Down payment</b>			
<b>Monthly rent</b>			

<b>Services included</b>	<b>Offer 1</b>	<b>Offer 2</b>	<b>Offer 3</b>
<b>Maintenance</b>			
<b>Car insurance:</b>			
Damage to own vehicle - Deductible			
Civil liability			
Driver protection			
Occupant protection			
Windshield and glass claims			
Reconditioning insurance (protection, upon termination of the contract, of any costs associated with damage to be found in the vehicle)			
Financial guarantee (If the vehicle is a total write-off)			
Total premium guarantee (damage caused or increased in the vehicle owing to negligent use by the driver)			
<b>Roadside assistance</b>			
In national territory			
In international territory			
Breakdown assistance			
Towing			
Occupant repatriation			
<b>Replacement vehicle (RV) in the case of:</b>			
Accident and repairs			
Breakdowns			
Services			
Theft			
<b>Number of days with RV</b>			
<b>RV vehicle</b>			
<b>RV service type</b> (Pick up & Delivery)			
<b>Unlimited tires</b>			
<b>Payment of IUC (road tax)</b>			
<b>MOT inspection</b>			
<b>24-Hour helpline</b>			
<b>Dedicated manager</b>			

After gathering all the information, validate it with your LeasePlan commercial consultant and it will be easier to take your decision. We hope to help you in this process.

**Call us: 800 10 70 70**

From Monday to Wednesday, from 09:00 to 17:30.  
On Fridays from 09:00 to 17:00.

Or send us an email to:

**[renting.auto@leaseplan.com](mailto:renting.auto@leaseplan.com)**