



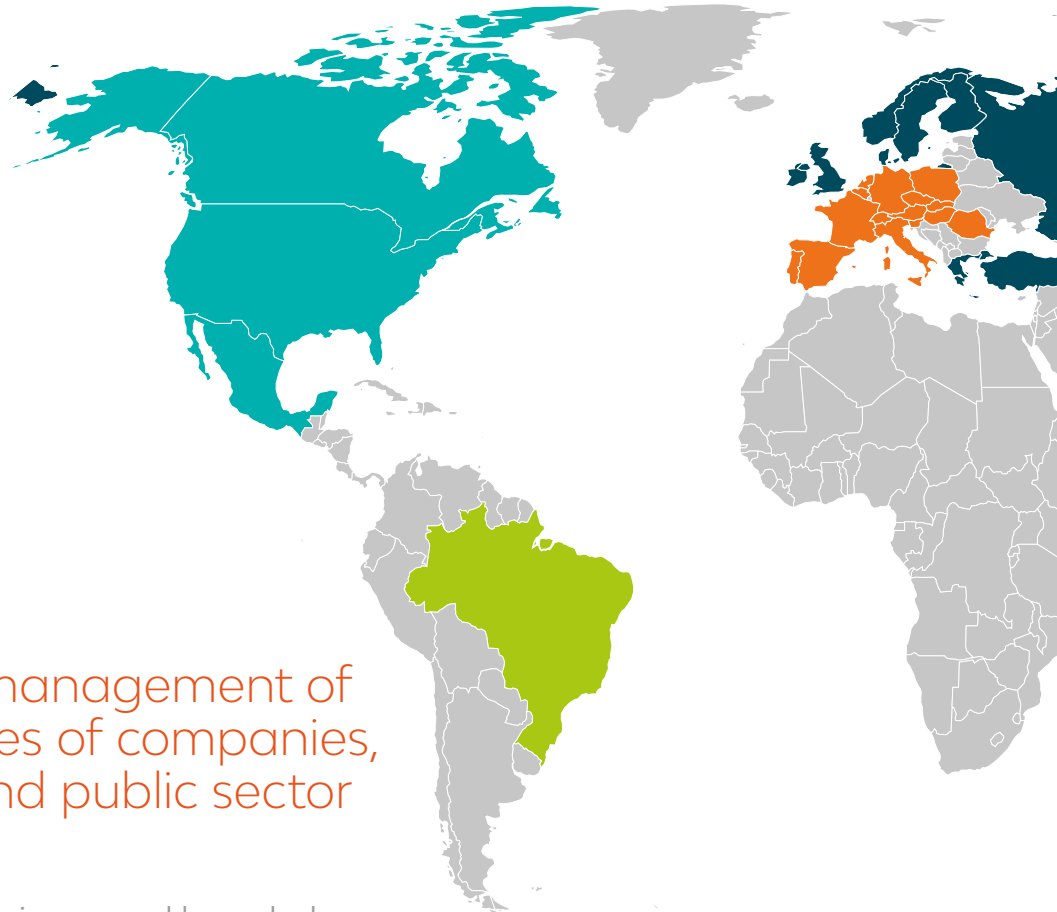
LeasePlan

Vehicle fleet management by the experts

We will arrange easy financing and discover savings for you

We take care of repairs and vehicle maintenance

We manage fleets for our clients of one car up to hundreds of cars



Our business is management of fleets and vehicles of companies, entrepreneurs and public sector companies.

We have year-long experience and knowledge about vehicle purchasing, operations, servicing, financing, insurance, as well as legal and tax requirements. We specialize in complex management of vehicle fleets, or so-called full-service leasing, which is the most advanced form of operational leasing. Our offer is custom-made so that it fits precisely your needs.



LeasePlan is the market leader

in the Czech Republic and worldwide

Our priority is making the vehicle fleet operation for our clients as easy as possible.

LeasePlan has been in the business for over 50 years, and currently we are present in 32 countries where we manage about 1.8 million vehicles. LeasePlan launched its operations in the Czech Republic in 1995, being the first to offer professional management of company vehicle fleets.

With our unique approach and client care, we have been managing long-term the fleets of various sizes – from one vehicle up to hundreds of cars. Each customer has an assigned account manager with our team of professionals and experts to support him.

Do you wish to get rid of taking care of the fleet while achieving savings?



Make use of our solution!

1

Have you ever tried to calculate how much the operation of fleet vehicles costs? We can give you a hint by looking at the following graph. In order to really save on costs, it is necessary to know the costs first, and to calculate them in detail. Then you can start to work with it.



2

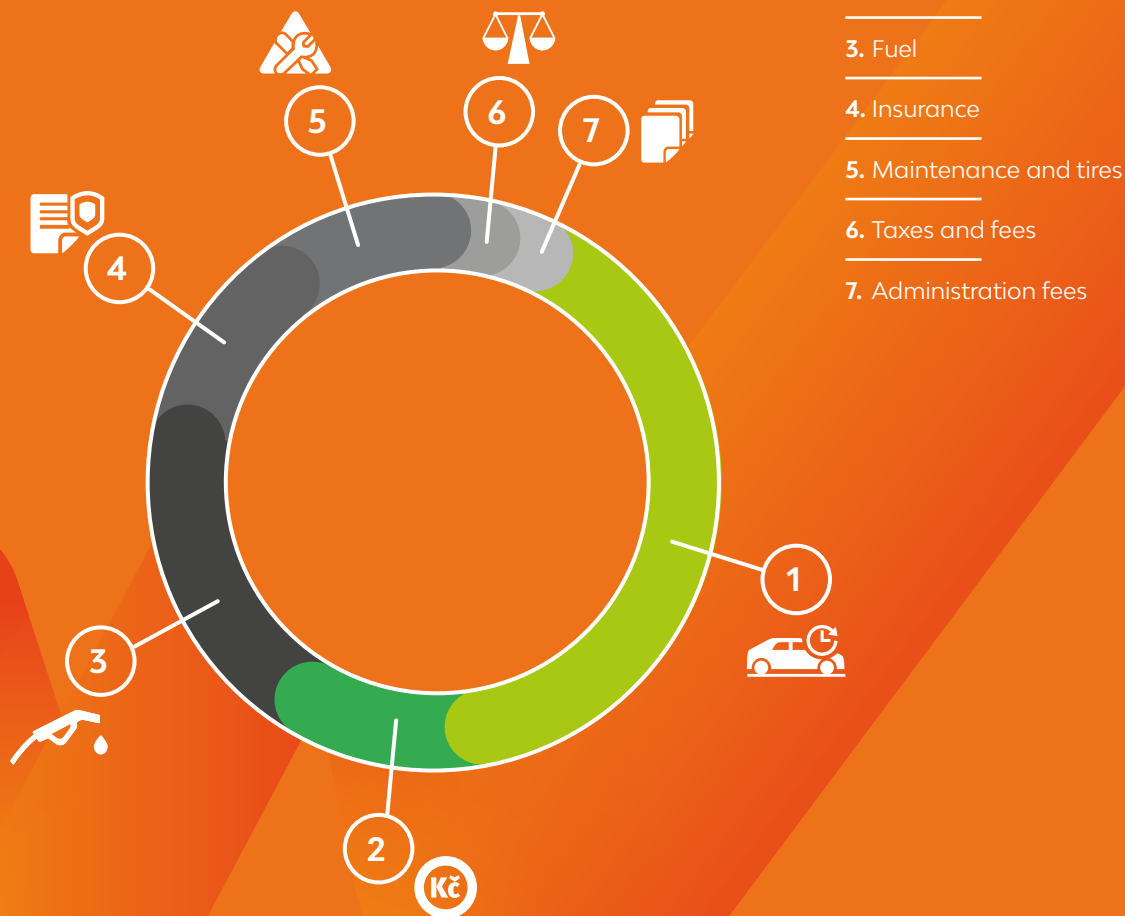
It is possible to achieve savings on each item shown in the graph, however, it requires a detailed knowledge of the market, as well as good relations with the suppliers. LeasePlan has long-term experience in this area and that way we can realize significant savings in your fleet.

3

But it is not just about the money that can be saved on any of the individual items. Each item is also connected with specific tasks and obligations, taking up hours and hours of administrative work that somebody has to do. Once you let LeasePlan take care of business, your employees could devote time to other activities and tasks.



Total cost of operations (TCO) of a vehicle – structure of costs*



No more cares with the vehicle fleet management and the connected administrative work. We take care of the operation, you enjoy the ride.

* based on the average figures of the LPCZ fleet

Which product is the right one for your fleet?



Our products save your time and hassle in managing the fleet and the accounting, they optimize the costs, and they will adjust to your requirements. Let us help you select the right product for your fleet, whether small, mid-size or large.

Product for small fleets

LEASEPLAN GO

Operational leasing of new or slightly used vehicles. Vehicle selection and ordering online at www.leaseplango.cz.

Ideal for:

small and mid-size entrepreneurs based in CZ with fleets up to 10 cars.

Advantages:

guarantee of fixed costs, one invoice for lease and services monthly, no hassle and administration with the vehicle operation.

Lease settlement:

in the form of closed calculation with full guarantee of vehicle operation costs.

Products for small and large fleets



COMFORT PLAN

Full-service operational leasing, focusing on the optimal total monthly installment while offering the highest quality of accompanying services.

Ideal for: companies with fleets of any size.

Advantages: vehicle fleet outsourcing, guarantee of fixed costs, one invoice for lease and services monthly, driver mobility.

Lease settlement: in the form of closed calculation with full guarantee of vehicle operation costs, as well as residual value.





2

PARTNER PLAN

Complex solution in the form of full-service operational leasing, allowing active management of the vehicle fleet based on the systematic information about used services and real costs.

Ideal for: companies with large vehicle fleets focusing on decreasing their costs of vehicle purchase, operation, as well as sale of the company cars.

Advantages: outsourcing of company vehicles, detailed information on prices of all services, unique final settlement with one-sided open calculation or profit share.

Lease settlement: in the form of one-sided open calculation, i.e. if the real costs are lower than the calculated amount, the difference is paid back to you.

3

SALE AND LEASE BACK

Ideal for temporary solution for the transition from owning the company vehicles to operational leasing.

Ideal for: companies that are not planning renewal of their current fleet, however they want to use the financial means by selling the company cars and move to operational leasing.

Advantages: outsourcing of vehicle fleet management, you only pay for what you use due to the settlement based on real costs.

Lease settlement: based on real costs of operations.



4

OWNER PLAN

The vehicles remain in your ownership while LeasePlan takes care of their management; the operational costs are spread out to regular monthly payments.

Ideal for: companies that wish to retain the vehicles in their ownership while managing the costs of the vehicle fleet operations.

Advantages: outsourcing of vehicle fleet management, you only pay for what you use due to the settlement based on real costs.

Lease settlement: based on real costs of operations.

5

FLEXIPLAN

Effectively covers your scheduled or sudden need for a short-term vehicle rental with the advantages of full-service leasing while offering several vehicle categories (Skoda Fabia, Octavia, Superb).

Ideal for: companies in need of scheduled or sudden addition to the vehicle fleet.

Advantages: short-term vehicle rental from 1 month to 24 months, guarantee of vehicle operations costs.

Lease settlement: closed calculation without mileage restrictions and without any fees for early contract termination.



Main advantages of LeasePlan's offer



Customized services. We approach each client individually. We will customize our offer to your real needs and expectations. The choice of vehicles is limited only by the market. And it is fully up to you to define the scope of the additional services complementing the lease.



Savings. Financing the vehicles does not tie up your capital, there is no down payment and in the lease installments you only pay the difference between the vehicle purchase price and the expected residual value of the vehicle at the end of the lease. Majority of the services are prepaid in the regular monthly lease installments. Thus, you can control the costs of the vehicle fleet while optimizing your cash flow. You will enjoy all the discounts and bonuses that we receive on the vehicle purchase price and all other services. At the same time, we continue to optimize our cooperation in order to guarantee the highest effectiveness of running your company vehicle fleet.



Comfort. All activities connected with operation of the vehicle fleet are arranged by LeasePlan so that they create the least possible burden on the actual drivers and on the internal administration within your company. Most of the products we offer include above-standard insurance and assistance services. Thus, you are entitled to free provision of replacement vehicle. As LeasePlan is part of a multi-national holding company, we are able to provide you the same quality of services while travelling abroad, at your disposal 24 hours a day, 7 days a week.



Save your time. LeasePlan will take over all the obligations related to management of company vehicles, including the settlement of insurance cases. That means that you and your co-workers may devote time to the core business of your company, and leave the hassle to us.



Easy accounting. The operational leasing costs are fully deductible from the tax point of view. The costs of car operations are invoiced on one monthly invoice, meaning you don't have to burden your accounting system with a number of separate invoices.



Image. Periodical renewal of the leased cars means that you only drive new vehicles, which translates into a good image of your company, as well as to an increased safety of your drivers.



Quality. The team of the Czech LeasePlan branch is comprised of about 140 experienced experts who can draw on the background and financial safety of its mother company. To arrange the services that we provide, we only cooperate with approved and sound suppliers, whose quality is monitored on a regular basis. Our network of contractual partners includes several hundred venues across the Czech Republic.



Periodical renewal
of the leased cars
means that you only
drive new vehicles,
which translates into
a good image of your
company, as well as in
to increased safety of
your drivers.



Medium and large fleets

Full service
leasing

Companies that need dozens or even hundreds of cars usually opt for our full-service operational leasing, i.e. complex care of the vehicle fleet. If you go for this option, your only obligation will be to fill up at the gas station on time, as all the other necessities are taken care of by LeasePlan. The premise is the same as with regular operational leasing. You will lease the vehicles, and the lease installment includes the vehicle depreciation and interest, as well as the additional services. However, full-service leasing goes a few steps further. As part of this arrangement, LeasePlan will take over most of the obligations connected with the vehicles.



SERVICES INCLUDED IN FULL-SERVICE OPERATIONAL LEASING:

optimizing costs of your vehicle fleet

helping you define the car policy and other internal rules for acquiring and using company cars

recommending the most suitable car types and car makes with regard to your long-term needs

arranging above standard services for you in the field of vehicle maintenance, insurance, road assistance, fuel purchases, as well as related areas, such as driver training

providing easy to use reporting of company fleet and fleet costs

In vehicle management, it is more and more common to implement the latest technological and communication means, for example the electronic drivers' log books or telematics devices, which will notify the driver whenever the car needs servicing. Modern means of communication are used in as many processes as possible, for example in reporting, ordering of new vehicles, arranging regular maintenance of vehicles and seasonal tire change, facilitating the driver training, as well as in invoicing. You can take care of all of the above through LeasePlan's Online portal. We also apply special applications and programs to detect the potential savings concerning your fleet.

**Comprehensive
reporting on
your fleet and
costs.**

Products for medium and large fleets

COMFORT PLAN

This offering includes a wide range of services, which may become very useful for operation of a medium-sized vehicle fleet. This is the choice for companies who do not want to lose time with managing their fleets but at the same time they are interested in decreasing the costs of the vehicle operation, and they don't want to take care of the vehicle sale either.

This product works with so-called closed calculation, and as such, it is intended for those companies who prefer fixed costs. With Comfort Plan, you will receive one monthly tax document for all the leasing services, which significantly decreases the need for administration and accounting.



We will recommend
the most suitable cars
taking into account your
real needs.





PARTNER PLAN

The paramount level of full-service operational leasing, which includes the maximum range of services. This means active management of the vehicle fleet. You will have detailed information about the costs of maintenance, repairs, tires and vehicle depreciation through detailed online reporting tool. At the end of the lease contract, all potential savings on the items above will be returned to the client. However, if these items exceed the agreed amounts, there is no added cost to you as LeasePlan absorbs this risk. This is the system of so-called one-sided open calculation. Partner Plan is used primarily by companies with large vehicle fleets with the intention of driving down their costs of vehicle purchases, operation and sale of company vehicles. In light of the fact that this is a guaranteed product, it is ideal for exact planning of the annual budgets and long-term financial plans.

Online applications

Less hassle with vehicle fleet management through our online applications.



ONLINE PORTAL

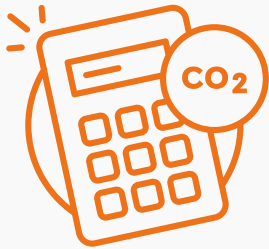
The main portal where all applications are accessed from. The system is only available to the clients or business partners of LeasePlan. The portal includes the following applications: MyFleet, Driver management, Vehicle documents, eOrders and SIMS.



MYLEASEPLAN

A web portal and a mobile app for drivers. A complex solution for communication between the driver and LeasePlan, it contains easy-to-access information about the lease contract, technical data of the vehicle, arranged services, as well as the possibility of ordering such services.

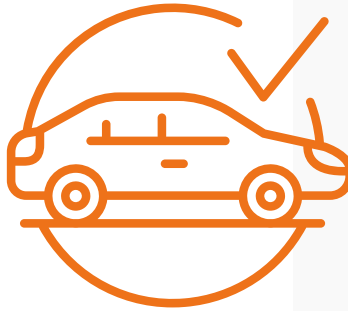




2

MYFLEET

Reporting tool informing about the number of vehicles in a fleet, costs of purchasing the cars, lease contract duration, actual mileage, insurance events, dates of lease contract termination, fuel consumption, CO₂ emissions, and many other useful data.



3

eORDERS

A system for calculations and orders for both the client and the dealer. The calculation creation and approval, the order creation and placing them at the dealer, vehicle orders and deliveries, all these are in one place, easy to use, easy to monitor.



4

CARWATCH

Easy and quick access to the electronic driver log book, it also contains the possibility to track the movement of the vehicle on a map, as well as a number of statistics (driven mileage, consumption, speed, etc.) and many other useful functionalities.



5

E-LEARNING

Our solution for the mandatory training of company drivers and employees, including the agenda management and expert advice. This can bring not only savings on the training costs but also a more effective organization.



LeasePlan

LeasePlan Česká republika, s. r. o.
Coral Office Park
Bucharova 1423/6, 158 00 Praha 13
GPS: 50°3'0.66"N, 14°21'11.459"E
Phone.: +420 222 829 210, 211
E-mail: info.lpcz@leaseplan.com

Branches:
Brno
Jana Babáka 11, 612 00
Ostrava
Poděbradova 2738/16, 702 00

**Call us, write to us,
come see us! We'll be
looking forward!**