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## Steps to better order-to-delivery times

As a fleet manager, you may experience order-to-delivery delays from time to time, which can create complications with your fleet's productivity. However, using the following 5 tips today can help avoid many of these problems, ensuring a smoother ride for your fleet all year long:

### 1.

#### Re-evaluate your ordering cycle

Many fleet managers order later in the year to take advantage of higher resale values. However, the influx of orders can cause delays on spring deliveries.

Ordering earlier could potentially avoid these delays, as well as possible maintenance costs associated with maintaining turn-ins. Some fleets also stagger ordering throughout the year to avoid delays.

### 2.

#### Keep up-to-date with manufacturers' production schedules

The "Purchasing News" section of the LeasePlan Canada website provides an update of all domestic manufacturers' production information.

You can also request a complete list of all available OEM scheduled production dates by contacting your account team.

### 3.

#### Consider alternative vehicles

If the model you are looking for does not have a scheduled production date, or has a late production date, you may want to consider other models.

Remember, some vehicle order banks may be open, but if the OEM hasn't announced a production date, this could delay vehicle delivery.

### 4.

#### Understand lead times

Vehicle production varies by make and model, therefore it's important to know how long of a process to expect. If you are upfitting your vehicle, remember to factor in additional time for shipments and upfit completion before delivery.

Also, if your policy allows for driver ordering, be sure to allocate time in your schedule for drivers to do their part.

### 5.

#### Consult your LeasePlan account manager

All fleets are unique.

Your account team can inform you of production lead times, analyze your vehicle replacement cycle and also help you research alternative vehicles based on your specific requirements.



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Need help with your ordering strategy? LeasePlan can help. Call an expert today at 855.588.3677. Or, visit us online at [www.leaseplan.ca](http://www.leaseplan.ca).